



Business, Finance & Services

DRG Outsourcing

Nature of business

Human Resource Management (HRO)

Services/products: Payroll Management, Contract Employee Management, HR/IR Workshops, HR Audit and Documentation implementation Program, Electric 3rd Party Payment Processing, Employee Tax Management, and Employee Benefits

Holding company: DRG Outsourcing (Pty) Ltd

Subsidiaries: Pisces Outsourcing (Pty) Ltd

Date established: 1999

Industrial standards: DRG Outsourcing's products and services comply with the eight new labour relations acts and the new income tax act

Customer base: DRG Outsourcing services small, medium, large and corporate clients with its one-stop-shop human resource management service

Auditors/accountants: Harol and Company

Bankers: Standard Bank

Advertising agency: DogStar

Key personnel

Chief Executive Officer: David White

Email: david@drgoutsourcing.com

Sales Director: Raoul Di Marco Email: raoul@drgoutsourcing.com

Human Resource Manager: Tony Kruger

Email: tony@drgoutsourcing.com

Accounts Administrator: Mahendra Singh

Email: mahendra@drgoutsourcing.com

Payroll Manager: Christy Chetty christy@drgoutsourcing.com

BEE Status

DRG Outsourcing has a BEE relationship with Accord

Contact details

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Recent achievements

DRG Outsourcing has been identified by the Financial Times (UK) as being one of the leading outsourcing companies in Africa. DRG Outsourcing wrote and published about thirty international articles and white papers on various outsourcing topics before receiving this acclamation. DRG Outsourcing's marketing plan and software program called the Pisces Referral Generator received an endorsement and recommendation from USA company president and referral marketing author Marc Stein (USA).

Vision

To be South Africa's preferred supplier of human resource management services. Building confidence through long-term relationships with employers and employees.

DRG Outsourcing has continued to gain strength in the outsourcing market and has been recently referred to as one of the more outstanding outsourcing companies in South Africa and internationally.

DRG supplies professional and reliable human resource management services. Clients include Zululand Business Development Centre, VIP, Effective People Solutions, HR Dynamics, Logical Options, Pilot Fish Digital, CWA, NMCP, Hutech, Pecton Group and Deloitte. DRG Outsourcing also provides training workshops nationally in performance management, discipline handling, labour law compliance, BEE, safety compliance, and supervisory and management programmes.

Small, medium and corporate clients are provided with professional and reliable payroll management and contract employment management services by DRG. These 'core' outsourcing services have become increasingly popular as the corporate market begins adhering to current labour law and income tax legislation.

Professional payroll management services are provided to companies employing as few as two, to those employing more than 600 staff members.

DRG's contract employee management service, although predominantly used by corporate clients such as Mondi, Sappi, Lever Ponds, and BHP Billiton, are however finding a market with an increasing number of small and medium size companies who are using the service to employ staff and manage statutory employment obligations.

Companies including Mondi Kraft, who require the backing of a full human resource structure, are finding assistance in the form of DRG's popular HR mentorship programme. This programme offers clients an HR audit and a general documentation service, where all relevant HR documentation and procedures are put in place. Larger groups such as Hirt and Carter and United Group Holding's have recently outsourced their total HR function to DRG Outsourcing.

Additions to DRG's product portfolio include developing agency relationships with professional service suppliers such as PayAccSys. PayAccSys is an electronic payment service that efficiently and effectively coordinates and manages company payroll, creditor and 3rd party payments complete with detailed management reports. Other corporate relationship parties include Discovery Health, Discovery Life, Momentum, Liberty and FMI.

Employee benefit structures have become vital in employer-employee relationships, and when well-managed, have brought welcome relief to clients.

DRG's specialised payroll management programme provides a complete audited service for clients. Their ten year relationship with tax management specialists Rickie Chelin and Mandy Wilson of CWA, who between themselves have more than 35 years SARS experience, provide complete subject authority.

DRG Outsourcing and ACCORD are currently formalising a professional relationship. The deal provides DRG with a wealth of opportunity in the form of a new and exciting client base as well as a respected BEE status.

ACCORD is a conflict management NGO working both within South Africa and on the continent providing a professional service in conflict management training for the past 10 years.

ACCORD's programmes work with government departments, civil society and other NGO's. They are recognised internationally for their conflict management work on the continent, including by the United Nations System-wide Special Initiative on Africa, as a model for promoting conflict prevention and the constructive resolution of disputes in Africa.

ACCORD will acquire 25,1% equity within DRG Outsourcing, and will provide DRG Outsourcing with professional introductions to clients within their area of influence. ACCORD is headed by Vasu Gounden (Founder and Chief Executive, ACCORD).

The team at DRG Outsourcing would like to extend their thanks to all their customers and suppliers for their support and service, and would like to take the opportunity welcome ACCORD aboard as an equity partner.